



HASSANAPEN ALEJANDRO CAUNA

CAREER OBJECTIVES

Highly motivated and results-driven Sales Representative with 2 years of experience in driving business growth and managing client relationships. Skilled in identifying sales opportunities, delivering tailored presentations, negotiating deals, and closing sales.

WORK EXPERIENCE

Organization : MANGO HYPERMARKET L.L.C
Position : SALES REPRESENTATIVE
Duration : 2023 TO PRESENT
Country : DUBAI , UAE

Organization : JAPAN AVIATION ELECTRONICS
INDUSTIRY LTD
Position : QUALITY INSPECTOR
Duration : 2 YEARS
Country : PHILIPPINES

DUTIES AND RESPONSIBILITIES:

- Research potential customers and identify new business opportunities.
- Build and maintain a pipeline of potential leads and prospects.
- Analyze market trends and competitors to stay ahead in the industry.
- Contact and engage with leads through various communication channels such as phone, email, and social media.
- Schedule meetings or product demonstrations to present the company's offerings.
- Understand the company's products or services in-depth.
- Tailor presentations to address the unique needs of clients.

DECLARATION

I hereby certify that the above information is true and correct according to the best of my abilities early awaiting positive response.



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hannahcauna07@gmail.com



DUBAI , UAE

PERSONAL DETAILS

Date of Birth : July 16 1999

Nationality : Philippine

Civil Status : Single

Gender : Female

Visa Status : Residence Visa

LANGUAGES : English, Tagalog, Marano
Hindi (Basic)

EDUCATION

Accounting and business Management
Datamex Institute of computer Technology

Bachelor of science in industrial Education
home economics Technological university of
Philippines

PASSPORT INFORMATION

- Passport No: P9845035B
- Issue Date: 29/04/2022
- Expiry Date: 29/04/2032

SKILLS

- Communication
- Product knowledge
- Active listening
- Time management
- Building relationships
- Negotiation
- Problem solving